



Start Enjoying Exclusive Member Benefits

from Your Partnership with the Fisher Scientific channel

All of us on the Fisher Scientific team, part of Thermo Fisher Scientific, are pleased to partner with you by serving as your supplier of laboratory products.

The many benefits you will receive as part of the Fisher Scientific partnership include leveraged buying power for members on laboratory and safety supplies, chemicals and reagents, plus a host of services.

Fisher Scientific Contract Benefits

Member Incentives

- 2,5% of catalog purchases are paid to members on an annual basis
- Financial services, including leasing and rental options, to help maximize budgets

Commodity Discounts

- Aggressive price discounts that leverage the total volume of the collective Iowa Biotechnology Association program membership
- Discounts off list price, averaging 45 to 50%
- Customized hot list for each member (up to 50 items)

Logistics and Delivery

- No-cost shipping on standard catalog items
- Products stocked in state-of-the-art distribution centers
- Next-day delivery for most items ordered before 2 p.m.

Proactive Account Management

- Custom member business reviews
- Service level and usage reports
- Contract implementation and compliance guidance
- Process improvement

Programs to Help You Thrive

Take advantage of customized programs that fit your needs, from start-up to scale-up.

New Lab Start-Up Program


Get your new lab off to a productive start with special offers on an extensive range of products from leading brands. Go from empty shelves to a fully functioning lab with less hassle and worry.

Visit fishersci.com/newlab to learn more.

Unity™ Lab Services

Let our experienced service consultants help you optimize your business processes with assessments, e-commerce initiatives, and inventory and chemical management. Plus, we'll help you outsource non-core functions and stay focused on science. Visit fishersci.com/unitylabservices to learn more.

Sustainability Program

We support your sustainability goals and look for novel ways to continually improve our business processes to help protect the environment. Look for the  icon to find products that are part of our Greener Choice program. Visit fishersci.com/sustainability to learn more.

Supplier Diversity Program

Grow your spend with small and diverse businesses and keep your research on track. We'll work with you to build a custom plan and help you measure and track your spend in specific diversity categories.

Visit fishersci.com/supplier-diversity to learn more.

Visit fishersci.com to take advantage of your benefits.

Distributed by Fisher Scientific. Contact us today:

In the United States

Order online: fishersci.com

Call customer service: 1-800-766-7000



© 2025 Thermo Fisher Scientific Inc. All rights reserved.
Trademarks used are owned as indicated at fishersci.com/trademarks.